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BUSINESS UNIT Workplace Relations & People Services

DATE 12 August 2010 **PAGES** (inc. this one) 1

FROM Frank Gerdtz **FAX NUMBER** (03) 9349 1952

TO Mr Burt Blackburne

SUBJECT Statement of Principle Regarding Ballot

Dear Burt

Thank you for your letter regarding the above.

I note the CEPU's formal position regarding the proposed Telstra Enterprise Agreement 2010-2012.

As you appreciate, Telstra would prefer that all bargaining parties adopt a unified approach to the ballot in the interests of ensuring a successful outcome. However, Telstra will undertake the ballot process in reliance on the CEPU's statement of principle (and statements of support by other unions).

I note the CEPU's comments regarding pay rates. I confirm that, subject to a positive outcome in the ballot, Telstra commits to further discussions on the differential between EA and ECA pay rates with the CEPU.

Sincerely

Frank Gerdtz
for Director Workplace Relations & People Services